## CAN-ONE BERHAD

(Company No. 638899-K)
Quarterly report on consolidated results for the Third Quarter ended 30 September 2016. The figures have not been audited.
(Financial year ending 31 December 2016)

UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|  | As at 30/09/2016 RM'000 | As at $31 / 12 / 2015$ <br> (Audited) <br> RM'000 |
| :---: | :---: | :---: |
| Non-current assets |  |  |
| Property, plant and equipment | 357,001 | 366,181 |
| Intangible assets | 219 | 356 |
| Investment in associate | 490,019 | 461,136 |
| Goodwill on consolidation | 1,408 | 1,408 |
| Total non-current assets | 848,647 | 829,081 |
| Current assets |  |  |
| Inventories | 110,583 | 138,770 |
| Trade and other receivables | 265,398 | 308,537 |
| Current tax assets | 2,368 | 1,135 |
| Cash and cash equivalents | 72,416 | 59,171 |
| Total current assets | 450,765 | 507,613 |
| Total assets | 1,299,412 | 1,336,694 |
| Equity |  |  |
| Share capital | 96,077 | 96,077 |
| Reserves | 612,680 | 565,481 |
| Total equity | 708,757 | 661,558 |
| Liabilities |  |  |
| Loans and borrowings | 233,100 | 260,471 |
| Deferred tax liabilities | 25,242 | 25,443 |
| Total non-current liabilities | 258,342 | 285,914 |
| Loans and borrowings | 228,210 | 282,182 |
| Trade and other payables | 102,240 | 105,629 |
| Current tax payables | 1,863 | 1,411 |
| Total current liabilities | 332,313 | 389,222 |
| Total liablities | 590,655 | 675,136 |
| Total equity and liabilities | 1,299,412 | 1,336,694 |
| Net assets per share attributable to equity holders of the Company (Sen) | 368.85 | 344.29 |

## NOTE:

The condensed interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial statements.

## CAN-ONE BERHAD

(Company No. 638899-K)
Quarterly report on consolidated results for the Third Quarter ended 30 September 2016. The figures have not been audited.
(Financial year ending 31 December 2016)
UNAUDITED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME

| Revenue | 213,598 | 242,353 | 660,534 | 650,213 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of sales | $(188,947)$ | $(207,403)$ | $(575,441)$ | $(561,211)$ |
| Gross profit | 24,651 | 34,950 | 85,093 | 89,002 |
| Other income/(expenses) | 1,660 | $(2,437)$ | 1,844 | $(1,765)$ |
| Sales and distribution expenses | $(3,061)$ | $(2,587)$ | $(8,151)$ | $(6,681)$ |
| Administrative expenses | $(7,405)$ | $(6,519)$ | $(20,583)$ | $(19,128)$ |
| Profit from operations | 15,845 | 23,407 | 58,203 | 61,428 |
| Interest income | 179 | 123 | 507 | 511 |
| Finance costs | $(5,175)$ | $(5,353)$ | $(15,884)$ | $(15,558)$ |
| Net finance cost | $(4,996)$ | $(5,230)$ | $(15,377)$ | $(15,047)$ |
| Share of profit of equity-accounted | 16,601 | 14,383 | 33,102 | 34,750 |
| Profit before tax | 27,450 | 32,560 | 75,928 | 81,131 |
| Tax expense | $(3,809)$ | $(5,114)$ | $(14,339)$ | $(11,258)$ |
| Profit for the period | 23,641 | 27,446 | 61,589 | 69,873 |

## CAN-ONE BERHAD

(Company No. 638899-K)
Quarterly report on consolidated results for the Third Quarter ended 30 September 2016. The figures have not been audited.
(Financial year ending 31 December 2016)
UNAUDITED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME (cont'd)

| Current | Preceding year | Current <br> quarter | Preceding <br> corresponding <br> endate <br> ended |
| :---: | :---: | :---: | :---: |
| year-to-date |  |  |  |


| Profit for the period | 23,641 | 27,446 | 61,589 | 69,873 |
| :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income |  |  |  |  |
| - Foreign currency translation reserve | 535 | 2,855 | (679) | 4,382 |
| - Foreign currency translation differences for financial statements functional |  |  |  |  |
| currency into Ringgit Malaysia | 6,198 | - | $(4,728)$ | - |
| - Share of other comprehensive income/(loss) of associate | 3,594 | 7,526 | $(1,297)$ | 10,092 |
| Total comprehensive income for the period | 33,968 | 37,827 | 54,885 | 84,347 |
| Profit attributable to : |  |  |  |  |
| Equity holders of the Company | 23,641 | 27,446 | 61,589 | 66,169 |
| Non-controlling interest | - | - | - | 3,704 |
|  | 23,641 | 27,446 | 61,589 | 69,873 |
| Total comprehensive income attributable to : |  |  |  |  |
| Equity holders of the Company | 33,968 | 37,827 | 54,885 | 80,643 |
| Non-controlling interest | - | - | - | 3,704 |
|  | 33,968 | 37,827 | 54,885 | 84,347 |
| Earnings per share |  |  |  |  |
| Basic (Sen) | 12.30 | 14.28 | 32.05 | 39.29 |
| Diluted (Sen) | NA | NA | NA | NA |

## NOTE:

The condensed interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial statements.

## CAN-ONE BERHAD

(Company No. 638899-K)
Quarterly report on consolidated results for the Third Quarter ended 30 September 2016. The figures have not been audited. (Financial year ending 31 December 2016)
UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | <-------- | Attributab <br> -- Non-Di | Owners utable | of the Com | y $\qquad$ <br> istributable |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital RM'000 | Share premium RM'000 | Other reserve RM'000 | Foreign currency translation reserve RM'000 | Retained profits RM'000 | Total RM'000 | Noncontrolling interest RM'000 | Total equity <br> RM'000 |
| Current period ended 30 September 2016 Balance at 1 January 2016 | 96,077 | 101,583 | $(75,441)$ | 44,635 | 494,704 | 661,558 | - | 661,558 |
| Comprehensive income for the period |  |  |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 61,589 | 61,589 | - | 61,589 |
| Dividend paid | - | - | - | - | $(7,686)$ | $(7,686)$ | - | $(7,686)$ |
| Currency translation differences | - | - | - | (679) | (7,68) | (679) | - | (679) |
| Foreign currency translation differences for financial statements stated in functional currency into Ringgit Malaysia Share of currency translation differences of associate | - | - | - | $\begin{aligned} & (4,728) \\ & (1,297) \end{aligned}$ | - | $\begin{aligned} & (4,728) \\ & (1,297) \end{aligned}$ | - | $\begin{aligned} & (4,728) \\ & (1,297) \end{aligned}$ |
| Total comprehensive income for the period | - | - | - | $(6,704)$ | 53,903 | 47,199 | - | 47,199 |
| Balance at 30 September 2016 | 96,077 | 101,583 | (75,441) | 37,931 | 548,607 | 708,757 | - | 708,757 |
| Preceding year corresponding period ended 30 September 2015 |  |  |  |  |  |  |  |  |
| Balance at 1 January 2015 | 76,200 | 8,560 | - | 6,278 | 429,768 | 520,806 | 29,133 | 549,939 |
| Comprehensive income for the period |  |  |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 66,169 | 66,169 | 3,704 | 69,873 |
| Dividend Paid | - | - | - | - | $(7,620)$ | $(7,620)$ | - | $(7,620)$ |
| Dividend paid to minority shareholder | - | - | - | - | - | - | $(2,000)$ | $(2,000)$ |
| Issue of ordinary shares | 19,877 | 93,022 | - | - | - | 112,899 | - | 112,899 |
| Acquisition of remaining shares in existing subsidiary from minority shareholders | - | - | $(77,292)$ | - | $(4,770)$ | $(82,062)$ | $(30,837)$ | $(112,899)$ |
| Currency translation differences | - | - | - | 4,382 | - | 4,382 | - | 4,382 |
| Share of currency translation differences of associate | - | - | - | 10,092 | - | 10,092 | - | 10,092 |
| Total comprehensive income for the period | 19,877 | 93,022 | $(77,292)$ | 14,474 | 53,779 | 103,860 | $(29,133)$ | 74,727 |
| Balance at 30 September 2015 | 96,077 | 101,582 | $\underline{(77,292)}$ | 20,752 | 483,547 | 624,666 | - | 624,666 |

NOTE:
The condensed interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial statements.

Page 4 of 18

## CAN-ONE BERHAD

(Company No. 638899-K)
Quarterly report on consolidated results for the Third Quarter ended 30 September 2016. The figures have not been audited.
(Financial year ending 31 December 2016)

## UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

|  | $\begin{gathered} \text { Current } \\ \text { year-to-date ended } \\ \text { 30/09/2016 } \\ \text { RM'000 } \end{gathered}$ | Preceding year-to-date ended 30/09/2015 RM'000 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Profit before tax from continuing operations | 75,928 | 81,131 |
| Adjustments: |  |  |
| Interest expense | 15,884 | 15,558 |
| Interest income | (507) | (511) |
| Impairment / Property, plant and equipment written off | 570 |  |
| Impairment loss on receivables | 1,338 |  |
| Amortisation of intangible assets | 128 |  |
| Depreciation of property, plant and equipment | 16,790 | 14,291 |
| Unrealised (gain)/loss on forward exchange contracts | (73) | $(1,443)$ |
| (Gain)/Loss on disposal of property, plant and equipment | (6) | (271) |
| Share of profit of equity-accounted investee, net of tax | $(33,102)$ | $(34,750)$ |
| Operating profit before changes in working capital | 76,950 | 74,005 |
| Inventories | 26,419 | 15,943 |
| Trade and other receivables | 40,679 | $(5,897)$ |
| Trade and other payables | $(2,749)$ | $(11,608)$ |
| Cash generated from operations | 141,299 | 72,443 |
| Tax paid | $(15,488)$ | $(15,643)$ |
| Net cash from operating activities | 125,811 | 56,800 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Proceeds from disposal of property, plant and equipment | 9 | 342 |
| Acquisition of property, plant and equipment | $(14,060)$ | $(52,062)$ |
| Dividend received | 2,923 | - |
| Interest received | 507 | 511 |
| Net cash used in investing activities | $(10,621)$ | $(51,209)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Interest paid | $(15,884)$ | $(15,558)$ |
| Dividend paid | $(7,686)$ | $(7,620)$ |
| Dividend paid to minority shareholder | - | $(2,000)$ |
| Drawdown of term loans | 7,769 | 20,488 |
| Repayment of term loans | $(44,375)$ | $(27,609)$ |
| Pledged deposits for bank borrowings | (177) | (166) |
| Revolving credit, net | 6,000 | 12,747 |
| Trade facilities, net | $(50,701)$ | (632) |
| Repayment of finance lease liabilities | (569) | (513) |
| Net cash flows generated from financing activities | $(105,623)$ | $(20,863)$ |
| Net increase in cash and cash equivalent | 9,567 | $(15,272)$ |
| Effects of changes in foreign currency rates | 3,501 | (841) |
| Cash and cash equivalent brought forward | 52,122 | 99,326 |
| Cash and cash equivalent carried forward | 65,190 | 83,213 |
| Comprises : |  |  |
| Cash and bank balances | 58,608 | 81,613 |
| Short term deposits with licensed banks (excluding deposits pledged) | 6,582 | 1,600 |
|  | 65,190 | 83,213 |

The above excluded short term deposits placed with a licensed bank of RM7,226,000 (2015 : RM6,993,000) pledged for bank borrowings.

NOTE:
The condensed interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial statements.

# EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016 

PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

## 1. Basis of Preparations

The Interim Financial Statements are unaudited and have been prepared in compliance with the requirements of MFRS 134 - Interim Financial Reporting and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

These interim financial statements include only condensed financial statements and should be read in conjunction with the annual financial statements for the financial year ended 31 December 2015. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the financial position and performance of the Group since the financial year ended 31 December 2015.

## 2. Significant Accounting Policies

The accounting policies adopted for this interim report are consistent with those adopted in the audited financial statements for the financial year ended 31 December 2015.

The Group adopted (where applicable) the following accounting standards, amendments and interpretations which are applicable to the Group that have been issued by the Malaysian Accounting Standards Board ("MASB") effective from 1 January 2016.

MFRS 14 Regulatory Deferral Accounts (Currently not applicable to the Group)
Amendments to MFRS 5 Non-current Assets Held for Sale and Discontinued Operations (Annual Improvements 2012-2014 Cycle)
Amendments to MFRS 7 Financial Instruments : Disclosures (Annual Improvements 2012-2014 Cycle)
Amendments to MFRS 10 Consolidated Financial Statements, MFRS 12, Disclosure of Interests in Other Entities and MFRS 128, Investments in Associates and Joint Ventures - Investment Entities: Applying the Consolidation Exception
Amendments to MFRS 11 Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations (Currently not applicable to the Group)
Amendments to MFRS 101 Presentation of Financial Statements - Disclosure Initiative
Amendments to MFRS 116 Property, Plant and Equipment and MFRS 138, Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortisation

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 2. Significant Accounting Policies (cont'd)

Amendments to MFRS 116 Property, Plant and Equipment and MFRS 141, Agriculture: Bearer Plants
Amendments to MFRS 119 Employee Benefits (Annual Improvements 2012-2014 Cycle)
Amendments to MFRS 127 Separate Financial Statements - Equity Method in Separate Financial Statements
Amendments to MFRS 134 Interim Financial Reporting (Annual Improvements 20122014 Cycle)

MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2018

MFRS 9
MFRS 15

Financial Instruments (2014)
Revenue from Contracts with Customers

MFRSs, Interpretations and amendments effective from a date yet to be confirmed

Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Venture - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The Group and the Company plan to apply the abovementioned accounting standards, amendments and interpretations where applicable.

The initial application of the abovementioned accounting standards, amendments and interpretations are not expected to have any material financial impacts to the Group and the Company other than MFRS 15 and MFRS 9, which the Group and the Company are currently assessing the financial impact that may arise from the adoption.

## 3. Auditors' report

The auditors' report dated 16 March 2016 on the financial statements for the financial year ended 31 December 2015 was not subject to any audit qualification.

## 4. Seasonal or Cyclical Factors

The operations of the Group are not subject to seasonal or cyclical fluctuations except that certain products are subject to seasonal demand where higher sales will be recorded a few months before major festive seasons such as Ramadan and Chinese New Year but lower sales in the first quarter of every financial year.

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 5. Unusual Items due to their nature, size or incidence

There were no items affecting assets, liabilities, equity, net income, or cashflows that were unusual because of their nature, size or incidence during the current quarter under review.

## 6. Investment in associate

|  | At 30/09/2016 <br> RM'000 | At 31/12/2015 <br> RM'000 |
| :--- | :---: | :---: |
| Share of net assets in associate | 490,019 | 461,136 <br> Market value |

## 7. Changes in Estimates

There were no major changes in estimates of amounts which may have a material effect on the current quarter under review.
8. Issues, repurchases and repayments of debt and equity securities

There were no issuance and repayment of debt and equity securities, share buy-backs, share cancellations, share held as treasury shares and resale of treasury shares during the current quarter under review.
9. Dividend paid

A first and final single-tier dividend of $8 \%$ (or 4 sen per share) for the financial year ended 31 December 2015 was paid on 21 July 2016.
10. Segment information

The Group organised its activities principally into 3 reportable business segments :
a) Manufacture of tin cans, plastic jerry cans, flexi packaging and rigid packaging (collectively, "General Cans");
b) Manufacture of food products ("Food Products"); and
c) International Trading.

Segment revenue and results for the financial period ended 30 September 2016 are as follows:

## CAN-ONE BERHAD

(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 10. Segment information (cont'd)

|  | Year-to-date ended 30/09/2016 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General Cans RM'000 | Food Products RM'000 | International Trading RM'000 | Others <br> RM'000 | Total <br> RM'000 | Elimination <br> RM'000 | Consolidated <br> RM'000 |
| Revenue |  |  |  |  |  |  |  |
| External sales | 213,774 | 423,710 | 23,050 | - | 660,534 | - | 660,534 |
| Inter-segment sales | 64,954 | 22,829 | 20,174 | - | 107,957 | $(107,957)$ | - |
|  |  |  |  | - |  |  |  |
|  | 278,728 | 446,539 | 43,224 | - | 768,491 | $(107,957)$ | 660,534 |
| Results |  |  |  |  |  |  |  |
| Segment results | 9,703 | 49,849 | 650 | $(1,999)$ | 58,203 | - | 58,203 |
| Interest income | 216 | 114 | - | 177 | 507 | - | 507 |
| Financial expenses | $(3,346)$ | $(2,254)$ | - | $(10,284)$ | $(15,884)$ | - | $(15,884)$ |
| Share of profit after tax of associate | - | - | - | 33,102 | 33,102 | - | 33,102 |
| Profit/(Loss) before taxation | 6,573 | 47,709 | 650 | 20,996 | 75,928 | - | 75,928 |
| Assets |  |  |  |  |  |  |  |
| Segment assets | 353,496 | 425,808 | 18,849 | 498,891 | 1,297,044 | - | 1,297,044 |
| Unallocated assets | - | - | - | - | 2,368 | - | 2,368 |
| Total assets | 353,496 | 425,808 | 18,849 | 498,891 | 1,299,412 | - | 1,299,412 |

## Preceding Year-to-date ended 30/09/2015

|  | General <br> Cans | Food <br> Products | International <br> Trading | Others | Total | Elimination | Consolidated |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |  |
| Revenue |  |  |  |  |  |  |  |  |
| External sales | 232,707 | 398,991 | 18,515 | - | 650,213 | - | 650,213 |  |
| Inter-segment sales | 61,207 | 18,466 | 66,435 | - | 146,108 | $(146,108)$ | - |  |
|  |  |  |  | 84,950 | - | 796,321 | $(146,108)$ | 650,213 |

## Results

| Segment results | 10,381 | 50,187 | 2,058 | $(1,198)$ | 61,428 | - | 61,428 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | 217 | 128 | - | 166 | 511 | - | 511 |
| Finance expenses | $(3,417)$ | $(1,520)$ | - | $(10,621)$ | $(15,558)$ | - | $(15,558)$ |
| Share of profit after tax of associate | - | - | - | 34,750 | 34,750 | - | 34,750 |
| Profit/(Loss) before taxation | 7,181 | 48,795 | 2,058 | 23,097 | 81,131 | - | 81,131 |
| Assets |  |  |  |  |  |  |  |
| Segment assets | 379,586 | 434,667 | 22,798 | 464,137 | 1,301,188 | - | 1,301,188 |
| Unallocated assets | - | - | - | - | 4,479 | - | 4,479 |
| Total assets | 379,586 | 434,667 | 22,798 | 464,137 | 1,305,667 | - | 1,305,667 |

CAN-ONE BERHAD

(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 11. Valuation of property, plant and equipment

The Group did not carry out any revaluation exercise during the quarter under review.

## 12. Material subsequent events

As at 21 November 2016 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report), there were no material events subsequent to the end of the balance sheet date which may have an impact on the consolidated financial statements of the Group.
13. Changes in the Group composition

There were no changes in the Group composition during the quarter under review.

## 14. Changes in contingent liabilities or contingent assets

There were no contingent liabilities or assets for the Group as at 30 September 2016.

As at 21 November 2016 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report), no material contingent liabilities or contingent assets have arisen since the end of the financial period.

## 15. Capital commitment

As at 30 September 2016, the Group has the following capital commitment :
RM'000

Approved and contracted for 2,342

## CAN-ONE BERHAD

(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 16. Related party disclosures

|  | Current <br> Year-to-date <br> 30/09/2016 <br> RM'000 |
| :--- | :--- |
| Sales to associated companies | 1,314 |
| Purchases from associated companies | $=$ |

## 17. Authorisation for issue

This interim financial report was authorised for issue by the Board of Directors ("Board") in accordance with a resolution of Directors passed at the Board Meeting held on 23 November 2016

CAN-ONE BERHAD
(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

PART B: REQUIREMENTS OF MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

## 1. Review of performance

(a) Current quarter ended 30 September 2016 ("Q3, 2016") compared with previous corresponding quarter ended 30 September 2015 ("Q3, 2015")

The Group's revenue decreased from RM242.4 million in Q3, 2015 to RM213.6 million in Q3, 2016. Profit before taxation and profit after taxation decreased from RM32.6 million and RM27.4 million in Q3, 2015 to RM27.5 million and RM23.6 million respectively in Q3, 2016.

## General Cans division

The General Cans division generated total operating revenue of RM94.2 million in Q3, 2016, a decrease of $17.3 \%$ from RM113.9 million in Q3, 2015. The decrease was due mainly to lower demand for jerry cans. However, profit before taxation for Q3, 2016 improved to RM2.1 million due to better efficiency in tin cans operation and foreign exchange currency gain.

## Food Products division

Revenue of Food Products division decreased by $7.5 \%$ from RM154.8 million in Q3, 2015 to RM143.1 million in Q3, 2016. Profit before taxation for Q3, 2016 dropped to RM12.2 million for the current quarter mainly due to lower average selling price of products mix, lower sales and higher material consumption.

## International Trading division

Revenue of International Trading division decreased by RM16.6 million in Q3, 2016 mainly due to lower inter-company sales.

## Investment in associate

Associated company, Kian Joo Can Factory Berhad ("KJCF") contributed RM16.6 million net profit to the Group for Q3, 2016, an increase of RM2.2 million compared with Q3, 2015.

CAN-ONE BERHAD
(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

1. Review of performance (cont'd.)
(b) Current year-to-date ended 30 September 2016 ("YTD Q3, 2016") compared with previous year-to-date ended 30 September 2015 ("YTD Q3, 2015")

The Group's revenue increased from RM650.2 million in YTD Q3, 2015 to RM660.5 million in YTD Q3, 2016. Profit before taxation and profit after taxation decreased from RM81.1 million and RM69.9 million in YTD Q3, 2015 to RM75.9 million and RM61.6 million respectively in YTD Q3, 2016.

## General Cans division

The Revenue of General Cans division for YTD Q3, 2016 was RM278.7 milion, a decrease of RM15.2 million compared to last year, due mainly to lower demand for jerry cans. Profit before taxation for the current quarter of RM6.6 million was lower than YTD Q3, 2015 by RM0. 6 million.

## Food Products division

Revenue of Food Products division increased by $7.0 \%$ to RM446.5 million for YTD Q3, 2016 compared to YTD Q3, 2015 mainly due to increase in production capacity. Profit before tax decreased by RM1.1 million to RM47.7 million mainly due to lower average selling price.

International Trading division

Revenue from International Trading division decreased from RM85.0 million in YTD Q3, 2015 to RM43.2 million in YTD Q3, 2016 mainly due to lower inter-company sales.

## Investment in associate

Associated company, KJCF contributed RM33.1 million net profit to the Group for YTD Q3, 2016 compared to RM34.8 million in YTD Q3, 2015.

CAN-ONE BERHAD
(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 2. Variation of results against immediate preceding quarter ended 30 June 2016 ("Q2, 2016")

The Group's revenue decreased from RM242.0 million in Q2, 2016 to RM213.6 million in Q3, 2016. Profit before taxation and profit after taxation decreased from RM32.6 million and RM27.0 million in Q2, 2016 to RM27.5 million and RM23.6 million in Q3, 2016 respectively.

## General Cans division

Revenue of General Cans division decreased from RM96.8 million in Q2, 2016 to RM94.2 million in Q3, 2016 mainly due to lower demand in jerry cans. Profit before taxation decreased by RM0.7 million compared to the last quarter attributable mainly to lower sales and higher operating expenses.

## Food Products division

Revenue of Food Products division decreased by RM27.1 million to RM143.1 million in Q3, 2016 when compared to Q2, 2016 mainly due to lower production. Profit before taxation was lower at RM12.2 million as compared to RM20.6 million for Q2, 2016. The decline in profit before taxation was mainly due to lower sales and higher material consumption.

## International Trading division

International Trading division's revenue decreased by RM2.2 million to RM13.2 million for Q3, 2016 when compared with Q2, 2016.

Investment in associate
Associated company, KJCF contributed RM16.6 million net profit to the Group for Q3, 2016, an increase of RM3.8 million compared with Q2, 2016.

CAN-ONE BERHAD

(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 3. Prospects

The prices of sugar and milk powder are on an uptrend and major fluctuations in the exchange rate between Ringgit Malaysia and United States Dollar ("USD") will have an effect on the performance of the Group.

Nevertheless, we are cautiously optimistic about the performance of the Group for the final quarter of 2016. The Group will continue to focus on improving productivity and operational efficiency to mitigate rising cost and enhance competitiveness.

## 4. Profit forecast/profit guarantee

The Group did not publish any profit forecast nor provide any profit guarantee.

## 5. Tax expense

|  | Current <br> Quarter ended 30/09/2016 RM'000 | Preceding year corresponding quarter ended 30/09/2015 RM'000 | Current year-to-date ended 30/09/2016 RM'000 | $\begin{aligned} & \text { Preceding } \\ & \text { year-to-date } \\ & \text { ended } \\ & 30 / 09 / 2015 \\ & \text { RM'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Current tax expense |  |  |  |  |
| - Current year | 5,165 | 4,082 | 16,463 | 10,923 |
| - Prior year | $(1,719)$ | 922 | $(1,895)$ | 922 |
| Deferred tax expense | 363 | 110 | (229) | (587) |
|  | 3,809 | 5,114 | 14,339 | 11,258 |

The effective tax rate of the Group was lower than the enacted statutory tax rate due to share of results from associate which has been accounted net of tax.

## 6. Status of Corporate Proposals

There were no corporate proposals announced which have not been completed as at 21 November 2016 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report).

## CAN-ONE BERHAD

(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 7. Group borrowings and debts securities

Group borrowings as at 30 September 2016 are as follows :

|  | $\begin{gathered} \text { As at } \\ 30 / 09 / 2016 \\ \text { '000 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2015 \\ \text { '000 } \end{gathered}$ |
| :---: | :---: | :---: |
| Borrowings denominated in RM |  |  |
|  |  |  |
| Secured |  |  |
| Finance leases | 750 | 765 |
| Term loans | 35,314 | 43,589 |
| Bankers acceptances | 11,434 | 4,577 |
|  | 47,498 | 48,931 |
| Unsecured |  |  |
| Bill receivables | 8,625 | 9,998 |
| Term loans | 13,765 | 14,746 |
| Bankers acceptances | 59,845 | 67,893 |
| Revolving credits | 17,000 | 11,000 |
|  | 146,733 | 152,568 |
| Non-current |  |  |
| Secured |  |  |
| Finance leases | 1,778 | 1,800 |
| Term loans | 189,944 | 214,361 |
|  | 191,722 | 216,161 |
| Unsecured |  |  |
| Term loans | 41,378 | 44,310 |
|  | 233,100 | 260,471 |
| Total borrowings in RM | 379,833 | 413,039 |
| Borrowings denominated in USD |  |  |
| Current |  |  |
| Secured |  |  |
| Receivable financing | - | 56,342 |
| Foreign currencies trade loans | 9,814 | 7,818 |
| Unsecured |  |  |
| Bill receivables | 2,278 | 4,418 |
| Foreign currencies trade loans | 69,385 | 61,036 |
| Total borrowings in USD | 81,477 | 129,614 |
| Total Group borrowings | 461,310 | 542,653 |
|  |  | Page 16 of 18 |

## CAN-ONE BERHAD

(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

## 8. Retained Earnings

$\left.\begin{array}{lrr} & \begin{array}{c}\text { As at } \\ \mathbf{3 0 / 0 9 / 2 0 1 6}\end{array} & \begin{array}{c}\text { As at } \\ \mathbf{3 1 / 1 2 / 2 0 1 5} \\ \text { RM'000 }\end{array} \\ \text { RM'000 }\end{array}\right]$

## 9. Profit before taxation

The profit before taxation is stated after charging/(crediting) :

|  | Current Quarter ended 30/09/2016 RM'000 | Preceding year corresponding quarter ended 30/09/2015 RM'000 | Current year-to-date ended 30/09/2016 RM'000 | $\begin{aligned} & \text { Preceding } \\ & \text { year-to-date } \\ & \text { ended } \\ & 30 / 09 / 2015 \\ & \text { RM'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Interest income | (179) | (123) | (507) | (511) |
| Other income including investment income | (368) | 139 | $(1,915)$ | (29) |
| Interest expense | 5,175 | 5,351 | 15,884 | 15,558 |
| Depreciation and amortisation | 5,861 | 5,084 | 16,918 | 14,291 |
| Property, plant and equipment written off |  | - | 26 |  |
| Impairment loss of property plant and equipment | 544 | - | 544 |  |
| (Gain)/Loss on disposal of plant and equipment | (2) | (246) | (6) | (271) |
| (Gain)/Loss on foreign exchange | $(2,383)$ | 3,882 | (421) | 3,493 |
| (Gain)/Loss on derivative financial instruments | 546 | $(1,338)$ | (73) | $(1,443)$ |

## CAN-ONE BERHAD

(Company No. 638899-K)

## EXPLANATORY NOTES TO QUARTERLY FINANCIAL STATEMENTS THIRD QUARTER ENDED 30 SEPTEMBER 2016

10. Changes in material litigation

There was no pending material litigation as at 21 November 2016 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report).

## 11. Dividend

No interim dividend has been proposed for the quarter under review.
12. Earnings per share

The basic earnings per share are computed as follows :

| Current | Preceding year | Current | Preceding |
| :---: | :---: | :---: | :---: |
| Quarter | corresponding | year-to-date | year-to-date |
| ended | quarter ended | ended | ended |
| $30 / 09 / 2016$ | $30 / 09 / 2015$ | $30 / 09 / 2016$ | $30 / 09 / 2015$ |

Net profit attributable to shareholders of the company (RM'000)

23,641
27,446
61,589
66,169
Weighted average number of ordinary shares in issue ('000)

Issued ordinary shares at 1 January

Effect of ordinary shares

| issued | - | 39,753 |  | 16,018 |
| :--- | :--- | :--- | :--- | :--- |

Weighted average number of ordinary shares at 31
December

| 192,153 | 192,153 | 192,153 | 168,418 |
| :---: | :---: | :---: | :---: |

Basic Earnings per
ordinary share (Sen)

$$
\underline{\underline{12.30}} \xlongequal{14.28} \xlongequal{32.05}
$$ 39.29

Dated: 23 November 2016
Petaling Jaya,
Selangor Darul Ehsan

